

Merchandise Management System-I

Challenge: Improving Operational Performance and Optimizing Inventory Investment for Multi-Channel Retailers

In retail, there is one constant you can count on, and that's change. Competitors emerge, chains consolidate, regulations evolve and economies fluctuate – while consumer expectations continue to grow. For success in this dynamic environment, retailers must adapt to evolving consumer demands, leverage growth opportunities and stay connected to core customers.

Achieving peak performance requires a merchandise management solution that fosters strategic thinking and flawless execution. Retailers need a proven, cost-effective and integrated system that adapts to changes across sales channels, provides visibility into inventory position and empowers their teams to act fast on market shifts and corporate initiatives.

Solution: Merchandise Management System-I

JDA Software enables operational excellence with world-class Merchandise Management System-I (MMS®). Based on over 20 years of merchandising best practices, MMS is the world's leading host transaction solution for the IBM iSeries environment. More than 360 retailers in 60 countries rely on MMS to drive sales, margins and cash flow by getting the right products at the right price to the right place at the right time. MMS' scalable architecture enables a speed-to-value implementation while ensuring data integrity and streamlined business management.

Increase Revenues with Advanced Pricing and Promotions

Increasing revenues requires advanced pricing methods. MMS enables you to proactively implement pricing based on rules you define: margin, competitive prices, vendor incentives and chain/zone/store overrides. It then automatically generates suggested changes and even simulates pricing strategies. You'll make better decisions faster by evaluating and reacting to financial effects of planned price events prior to implementing.

With consumers having online access to price comparisons, MMS helps you maintain the advantage. By comparing competitors' prices against your defined parameters, MMS suggests optimum pricing that allows for quick adjustments to secure the sale.

Key Merchandise Management System-I Capabilities:

All Retailing

- Scales to process millions of transactions per hour and enables a modular implementation for prioritized capabilities
- Facilitates exception management linked to key performance indicators
- Supports push/pull replenishment and perpetual inventory by user-defined units of measure

Softlines Retailing

- Manages purchasing and enables buyers to optimize open-to-buy while streamlining allocations and markdowns
- Features user-defined attributes at product hierarchy or style level
- Supports ordering off of a style grid or by style pre-packs

Financial Management

- Supports retail and cost methods of accounting and delivers accurate and completely auditable financial control
- Automatically interfaces inventory to GL to produce journal entries from merchandise transactions

Warehouse Management

- Plans, manages and tracks merchandise storage and flow across warehouses and distribution centers
- Supports paper- or real-time radio frequency-based communications
- Supports vendor-to-store, DC-to-store, flow-through and cross-dock distribution

International Retailing

- Supports multiple concurrent languages, universal standards and local requirements
- Handles currency-specific transactions taxation

MMS' comprehensive capabilities – inventory control and procurement; vendor, price, cost and promotion management; receiving; allocation and replenishment; financial management; customer order management and warehouse management – are proven to address your unique requirements. From tracking inventory enterprise-wide to managing vendor relationships and open-to-buy, MMS puts your merchants in control. Merchants can efficiently manage ordering, receiving and transferring from their desktops while leveraging intelligent analysis capabilities.

Improve Margins with Better Understanding of True Product Costs

Maximizing profits requires a clear understanding of your products' cost components. MMS helps stretch your buying dollars and reduce costs by identifying the most economical sources.

You can quickly review and evaluate vendor product costs with MMS' cost management capabilities supporting allowances, landed cost and vendor rebates. MMS also integrates invoice matching with purchase orders and receipts to further improve efficiency and accuracy.

Optimize Your Inventory Investment Across Channels

MMS can help you maintain the lowest inventory investment while still sustaining service levels by aligning product supply with consumer demand to increase sales, margins and satisfaction. You'll reduce markdowns and better target merchandise allocations with MMS.

By defining the parameters that work in conjunction with purchase order transfers and allocations, MMS confirms sufficient product quantity availability – even for merchandise with unpredictable selling cycles. MMS also supports daily store replenishment based on daily sales patterns and avoids excess stock by taking irregular sales peaks into account.

Deliver a Seamless Shopping Experience

Consumers expect consistent product information, availability and service across all your channels. MMS' Customer Ordering capabilities deliver merchandising and inventory control tools needed to fully manage your multi-channel operations so you can give customers the seamless experience they demand.

You can control the order process, from initial capture, credit authorization and tax/shipping charge calculations to customer fulfillment and returns. MMS creates, maintains and tracks orders from any customer, at any channel. You'll have full visibility of all orders, including partial shipments and back orders. With automated order status messages, your customers will appreciate consistently excellent service and you'll maximize repeat business opportunities.

About JDA Software Group, Inc.

JDA® Software Group, Inc. (NASDAQ: JDAS) is focused on helping companies realize real supply chain and revenue management results – fast. JDA Software delivers integrated merchandising as well as supply chain and revenue management planning, execution and optimization solutions for the consumer-driven supply chain and services industries. Through its industry leading solutions, leading manufacturers, distributors, retailers and services companies around the world are growing their businesses with greater predictability and more profitably.

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